State Coordination of Ballast Water Reporting

Presentation to the Pacific Ballast Water Group April 11, 2018 3:00 – 4:00 pm



Who is M Corp?

M Corp is the world's only outcome management company focused on <u>how</u> you select and execute strategic initiatives.

15 Years of government focused system delivery

- 200+ successful projects
- Over \$4B in total project value delivered
- Offices in Sacramento, Austin, Tallahassee

Systems-as-a-Service

The next evolution for maximizing program outcomes

Worked with California State Lands Commission with Ballast Water and other land management applications for over a decade

Implemented the California State Lands Commission

• Marine Invasive Species Program web solution and database (MISP.IO)

M Corp

MISP.IO Case Study

Industry Facing BW Reporting Management

Industry can enter and manage their own BW Reports

Unpresidented access to all vessel reporting history

Data standards enforces at the time of entry

State Facing Report and Data Management

Full control of report data

Data quality sooner – less rework and keying errors

More timely accountability

Full inspection management

Enhanced Program Efficiencies

Inspection priorities preset based on vessel history

Staff approval of BW reports before entering database

Full view of vessel history

Operational reports

Full System Support Included

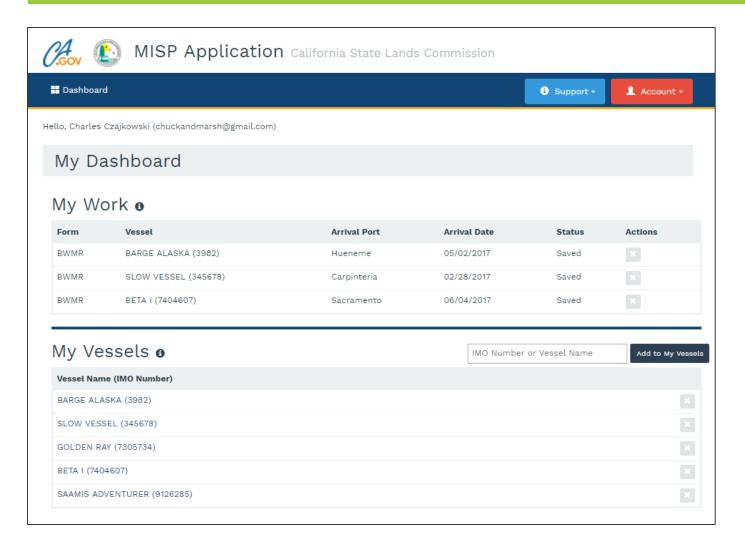
M Corp handles all technology – no state IT needed

M Corp handles all maintenance and operations

M Corp works with subscribers on continuous improvement

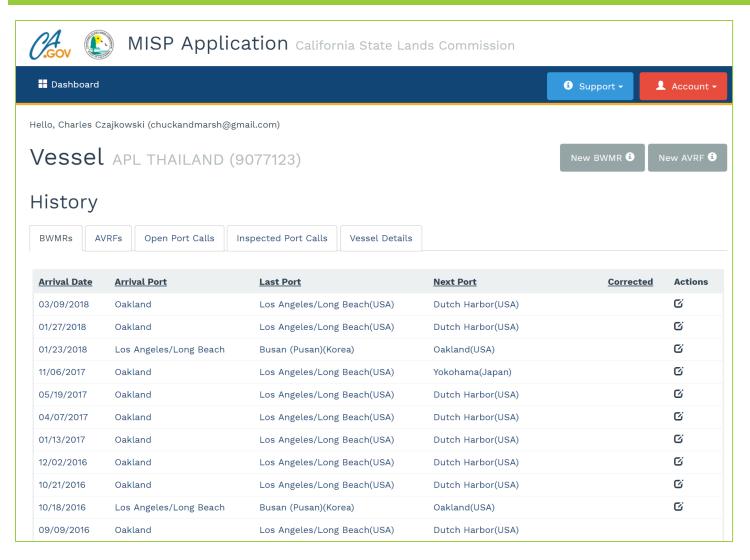


Industry User Dashboard



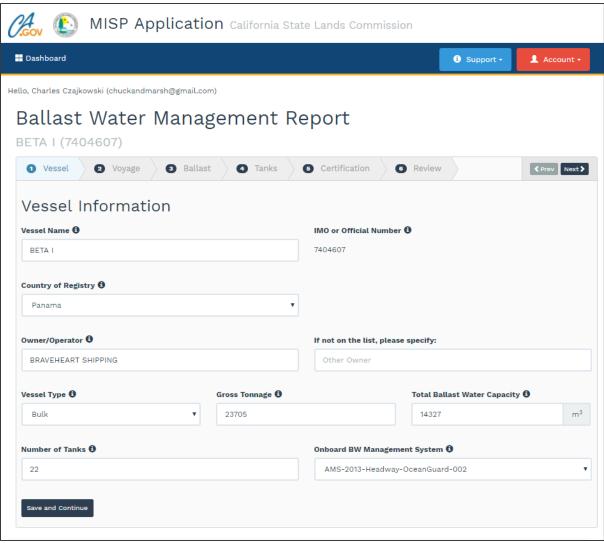


Access to Full Vessel History



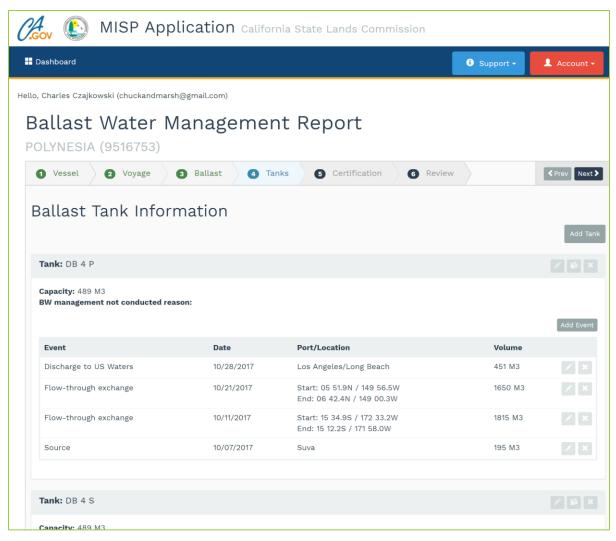


Guided Ballast Water Form Entry



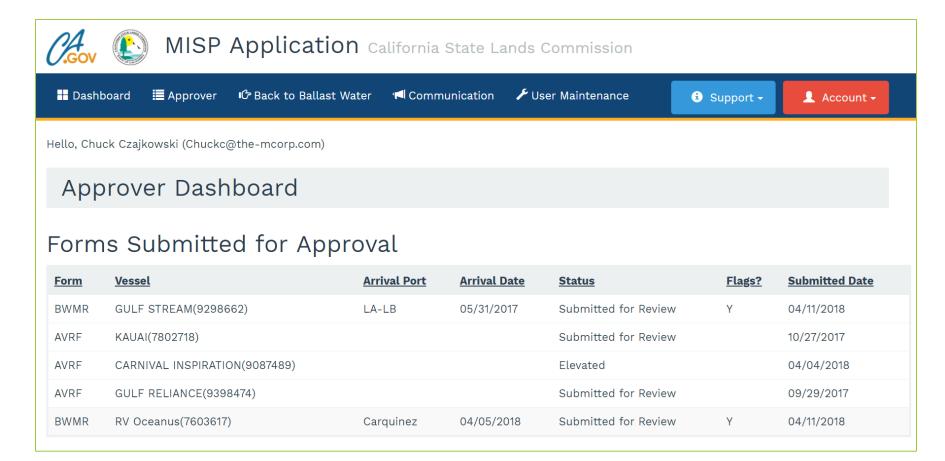


Easy Tank Event Entry and Review



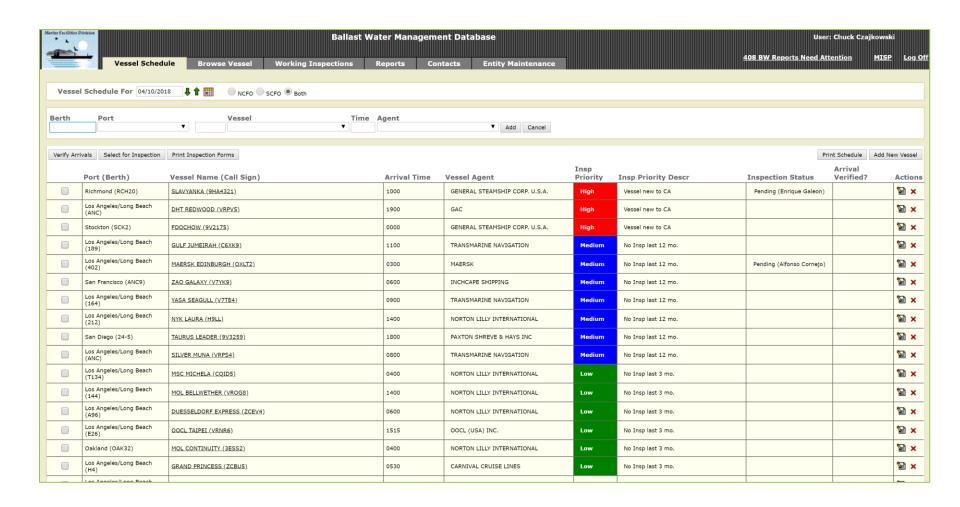


State Approval of All Forms





Back Office Vessel Schedule





Inspection Management

Ballast Water Management Database Ballast Water Management Database										
Update Inspection Change Status To: Inspector Specialist Administrator Final										
Back to Working Inspections										
Arrival Date: 03/31/2018			Inspection Time:	Violations Noted:			BW Mgmt Plan on board & followed?			
Location (Harbor or Port): Stockton			Berth: SCK10/11	Ballasting:		•	IMO BW Guidelines on board?			
Vessel: WEST BAY			Call Sign: VRZP8	Deballasting (this voyage):			No. underwent Alternative Method:			
IMO #: Flag:		VKZFO	No. of tanks to deballast:		0	Alt. Method used:		N	0	
Responsible Officer (PIC) First Name / Last Name:			Voyage #:	Exchange conducted:			No. of tanks exchanged			
R. Velez Jr. Agent:			0218	Access Top to Tanks? Plat		Tu	und ibe Ver	Ullage t Trunk	Тар	Other
TRANSMARINE NAVIGATION ▼ All Agents			nts	Below Above		_				
Owner: West Bay Shipping Ltd	Ambient Water Sam	ple:			•					
Operator: PACIFIC BASIN SHIPPING HK LTD ▼ All Operators										
Type: Bulk Load/Discharge?: Discharge ▼										
Cargo: Gross Tonnage: 30,061										
Last Port: Next Port: San Marcos, Mexico ▼ San Francisco, USA			▼							
BW on Board: 0 M3 ▼			# of Tanks in Ballast:							
Total BW Capacity (volume): 15,792 M3 Total # 11			Total # of BW Tanks:							
# of BW Pumps:	Pumping Rates: 200 M3 (x1) 950 M3 (x1)	Exchange Method: N/A ▼	Exchange Duration (hr):							
Inspector: Bartolome, Cesar			Inspection Time:							



Can MISP Lead to BW State Coordination

State BW Management Each State controls their own data Each State controls their own processes State staff time used more efficiently **Enhanced reports and** analytics Take advantage of developed system and processes M Corp

Coordination Opportunities

Endless opportunity to share data and analytics

Coordination of Vessel and Voyage Information

Coordinate cost sharing of system, maintenance and operations

Coordinate processes to support industry

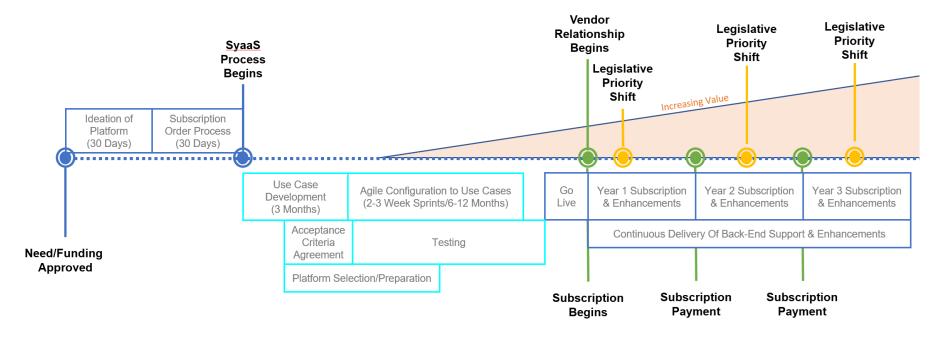
Potential for automated interfacing with others interested stakeholders

Potential coordination of data entry efforts

How does System-as-a-Service Work?

Acceleration @ Lower Risk

- Remove obstacles in the configuration process to focus on outcomes
- Accelerate go-to-production time and minimize disruption of changing agenda's, continuously enhance system to adjust to needs





Questions?

M Corp

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